

<b>Income</b>	<b>2015</b>	<b>2016</b>
Opening Balance	\$89,728.19	\$142,722.45
Membership	\$1,000.00	\$1,400.00
All Events Revenue + Donations	\$168,571.13	\$127,892.95
Grants	\$5,000.00	\$2,697.20
<b>Total Income</b>	<b>\$174,571.13</b>	<b>\$131,990.15</b>
<b>Expenses</b>	<b>2015</b>	<b>2016</b>
Client Assistance	\$22,592.41	\$20,296.74
Direct Program cost*	\$34,361.26	\$67,292.41
Indirect Program cost**	\$25,891.45	\$7,686.24
Administrative***	\$1,577.70	\$2,104.40
Supplies	\$36.44	\$26.99
STOP Grant	\$0.00	\$5,243.41
Liability Insurance	\$1,228.00	\$1,228.00
Outreach/promotion	\$1,661.63	\$6,174.21
Annual Fundraising event	\$22,372.95	\$6,377.36
Walkathon	\$689.65	\$1,334.54
Mai Bazar	\$482.00	\$300.00
Holiday Banquet	\$10,683.38	\$8,558.31
<b>Total Expenses</b>	<b>\$121,576.87</b>	<b>\$126,622.61</b>
<b>Surplus</b>	<b>\$52,994.26</b>	<b>\$5,367.54</b>
<b>Bank Balance (Closing)</b>	<b>\$142,722.45****</b>	<b>\$147,676.99****</b>

\* Direct program costs: Case worker + Executive Director salaries + cell phones

\*\* Indirect Program costs: Office rent + Computer/Software + Training/conference

\*\*\* Administrative: Postage + web hosting + CPA fees + printing + PayPal Charges + Payroll Expenses

\*\*\*\* Earmarked funds for 2nd part-time caseworker + Office Help & Senior Services