

Income	2016	2017
Opening Bank Balance	\$142,722.45	\$147,676.99
Membership	\$1,400.00	\$2,200.00
All Events Revenue + Donations	\$127,892.95	\$152,736.27
Grants	\$2,697.20	\$65,611.69
Total Income	\$131,990.15	\$220,547.96
Expenses	2016	2017
Client Assistance	\$20,296.74	\$5,089.27
Direct Program cost*	\$67,292.41	\$77,960.53
Indirect Program cost**	\$7,686.24	\$14,265.24
Administrative***	\$2,104.40	\$2,932.23
Financial Auditor	\$0.00	\$1,950.00
Supplies	\$26.99	\$317.78
STOP Grant	\$5,243.41	\$63,128.64
Liability Insurance	\$1,228.00	\$1,964.00
Outreach/promotion	\$6,524.21	\$4,459.85
Annual Fundraising event	\$6,377.36	\$15,845.28
Walkathon	\$1,397.54	\$905.90
Mai Bazar	\$300.00	\$0.00
Holiday Banquet	\$8,558.31	\$11,043.94
Total Expenses	\$127,035.61	\$199,862.66
Surplus	\$4,954.54	\$20,685.30
Bank Balance (Closing)	\$147,676.99	\$168,362.29

* Direct program costs: Case worker + Executive Director salaries + cell phones for case workers

** Indirect Program costs: Part-time assistant office manager + Office rent + Computer/Software + Training/cor

*** Administrative: Postage + web hosting + CPA fees + printing + PayPal Charges + Payroll Expenses

**** Earmarked funds for help with direct services + Office Help + Senior Services