

# 2018/2019 Income and Expense Statement

Income	2018	2019
<b>Opening Balance</b>	<b>\$168,362.29</b>	<b>\$141,468.13</b>
Membership	\$1,800.00	\$1,500.00
Revenue + Donations	\$129,071.24	\$218,018.59
Other Income (refunds etc.)	\$39,797.01	\$82,281.64
<b>Total Income</b>	<b>\$170,668.25</b>	<b>\$301,800.23</b>
Expenses	2018	2019
Client Assistance	\$7,081.43	\$5,130.04
Direct Program cost*	\$76,804.56	\$95,740.06
Indirect Program cost**	\$17,275.04	\$10,998.13
Administrative***	\$4,801.84	\$5,041.76
Supplies	\$37.95	\$47.58
Grant ****	\$71,367.20	\$76,742.12
Outreach/promotion	\$4,216.96	\$782.74
Annual Fundraising event	\$6,597.47	\$28,530.68
Walkathon	\$458.51	\$500.00
Holiday Banquet	\$8,921.45	\$9,175.12
<b>Total Expenses</b>	<b>\$197,562.41</b>	<b>\$232,688.23</b>
<b>Closing Bank Balance *****</b>	<b>\$141,468.13</b>	<b>\$210,580.13</b>

\* Direct program costs: Case worker + Program Manager salaries + phones

\*\* Indirect Program costs: Office rent + Office Manager + Training/conference

\*\*\* Administrative: Postage + Web hosting + CPA fees + Printing + PayPal charges + Payroll expenses + Onetime technology cost

\*\*\*\* Grant expenses are part of Direct Program cost

\*\*\*\*\* Earmarked funds for 2nd part-time caseworker + Office Help & Senior Services + one-year operating budget