

Financial Report

Profit & Loss

Income	2019	2020
Opening Balance	\$141,468.13	\$210,580.13
Membership	\$1,500.00	\$2,400.00
All Events Revenue + Donations	\$218,018.59	\$113,461.40
PPP Loan & Grants	\$82,281.64	\$251,849.22
Total Income	\$301,800.23	\$367,710.62
Expenses	2019	2020
Client Assistance	\$5,130.04	\$65,014.27
Direct Program cost*	\$95,740.06	\$96,480.53
Indirect Program cost**	\$10,998.13	\$34,678.83
Administrative***	\$5,041.76	\$7,079.89
Supplies	\$47.58	\$164.25
Grant	\$76,742.12	\$119,402.23
Outreach/promotion	\$782.74	\$219.68
Annual Fundraising event	\$28,530.68	\$0.00
Walkathon	\$500.00	\$0.00
Holiday Banquet	\$9,175.12	\$500.00
Total Expenses	\$232,688.23	\$323,539.68
Closing Bank Balance	\$210,580.13	\$254,751.07
Operating Reserve for 12 months expenses	\$160,000.00	\$195,000.00
Available cash flow	\$50,580.13	\$59,751.07

* Direct program costs: Case worker + Program Manager salaries + phones

** Indirect Program costs: Office rent + Office Manager + Training/conference

*** Administrative: Postage + web hosting + CPA fees + printing + PayPal + Payroll Expenses + technology cost