

# Mai Family Services

## 2013/2014 Income and Expense Statement

Income	2014	2013
Opening Balance	\$45,347.41	\$16,431.38
Membership	\$1,500.00	\$1,000.00
All Events Revenue	\$35,079.00	\$56,398.55
Sponsorships/Pledges/Donations	\$109,664.03	\$70,977.68
Grants	\$7,581.24	\$7,886.16
Misc.	\$0.00	\$2,068.49
<b>Total Income</b>	<b>\$153,824.27</b>	<b>\$138,330.88</b>
Expenses	2014	2013
Client Assistance	\$24,457.09	\$55,292.44
Direct Program cost	\$37,652.78	
Indirect Program cost	\$23,921.70	
Administrative	\$3,729.54	\$13,479.84
Grant Work	\$0.00	\$9,396.29
Supplies	\$1,150.90	\$424.47
Liability Insurance	\$1,203.00	\$1,242.00
Outreach/promotion	\$1,300.67	\$4,944.70
Annual Fundraising event	\$9,386.38	\$17,234.47
Walkathon	\$499.39	\$450.47
Mai Bazar	\$325.00	\$210.00
Holiday Banquet	\$5,817.04	\$4,825.00
Ahuja Event	\$0.00	\$1,915.17
<b>Total Expenses</b>	<b>\$109,443.49</b>	<b>\$109,414.85</b>
<b>Surplus</b>	<b>\$44,380.78</b>	<b>\$28,916.03</b>
<b>Bank Balance (Closing)</b>	<b>\$89,728.19</b>	<b>\$45,347.41</b>

The total numbers for Client Assistance + Administrative from 2013 are being shown as separate line items as "Client Assistance+ Direct Program Costs + Indirect Program Costs + Administrative" for 2014.

Client Assistance: Direct Financial assistance to clients + Legal assistance

Direct program costs: Case worker + Intake person's salaries & cell phones

Indirect Program costs: Office rent + office manager + conference

Administrative: Postage + web hosting + CPA fees + Paypal Charges + Laptop +Accounting Software

**Plans are in progress to add a sustainable program to empower clients to gain financial stability by giving them the tools they need to bounce back.**